

## **Come prepared**

Check out the list of exhibitors a few days before the Fair or Event. Identify the organisations that appeal to you and do some research on them.

Make sure you have a good understanding of what they do and prepare some specific questions. You will impress the organisation by your knowledge and genuine interest in them.

## **Dress appropriately**

First impressions count. Make a little effort and dress up for the event. You don't have to wear a suit, however "smart casual" is recommended.

This will send a positive signal to your potential future employer that you are serious about finding a job.

## **Allow yourself enough time**

Check the Careers, Internships & Employment website for the time the Fair or Event starts: [www.canterbury.ac.nz/careers/employment\\_fair/employment\\_fair\\_info\\_for\\_students.shtml](http://www.canterbury.ac.nz/careers/employment_fair/employment_fair_info_for_students.shtml) If you can, come in early.

When it is less crowded exhibitors will be more relaxed to take their time in answering all your questions.

## **Prioritise the employers you are most interested in**

If your schedule allows it, first visit the employers that you are the least interested in and work your way up your list. By the time you have really honed your introduction and approach, you are ready to visit those employers that you are most excited about, making a confident impression. Keep in mind however that you may have to wait to speak with some employers.

## **Introduce yourself**

Think of an introduction that works for

## **Business card**

If you are really interested in a particular company and you had a good conversation with the representative, ask for his/her business card. This will provide you with all the contact details (name, direct line etc.) and ensures that you have a person to link with within that organisation. Send him/her a little 'thank you' email to acknowledge the help you have received on the day of the Fair. You'll give a very professional impression.

## **And finally**

Relax, focus on the task and enjoy the experience.